# Massachusetts Small Business Development List of Assistance Organizations

#### **Massachusetts Office of Business Development**

- *Address*: 136 Blackstone Street, 5<sup>th</sup> Floor, Boston, MA 02109
- *Website*: https://www.mass.gov/orgs/massachusetts-office-of-business-development
- *Contact information*: 617-973-8600
- *Summary:* The Massachusetts Office of Business Development (MOBD) helps businesses relocating to Massachusetts and businesses wishing to begin or expand operations here with assistance for obtaining funding through various programs, as well as microlending and community development.

#### **Massachusetts Small Business Development Center Network**

- *Address*: Located in six regional offices throughout the Commonwealth, including: Berkshire, Boston area, Central, Northeast, Southeast, and Western.
  - Outreach offices across each region as well in various towns throughout the state, to view outreach locations, please visit: https://www.msbdc.org/outreach.html.
- *Website*: https://www.msbdc.org/
- Contact information:
  - <u>State Office</u> (Amherst) 413-545-6301
  - <u>Berkshire Regional Office</u> (Pittsfield) 413-499-0933
  - <u>Central Regional Office</u> (Worcester) 508-793-7615
  - <u>Massachusetts Export Center</u> (Boston) 617-973-8664
  - <u>Procurement Technical Assistance Center</u> (Amherst) 413-545-6303
  - Northeast Regional Office (Salem) 978-542-6343
  - <u>Southeast Regional Office</u> (Fall River) 508-673-9783
  - <u>Western Regional Office</u> (Springfield) 413-577-1768

• *Summary*: The Massachusetts Small Business Development Center (MSBDC) Network provides one-to-one free comprehensive and confidential services focusing on, business growth and strategies, financing and loan assistance as well as strategic, marketing and operational analysis. In addition, low cost educational training programs are offered across the state targeted to the needs of small business.

This is achieved through three integrated product lines:

- o Business Advisory Services
- Government Contracting
- o International Trade Assistance

Services are delivered through a statewide network of skilled professionals supported by a vast network of federal, state, educational and private sector partners. With seven regional and specialty offices and 38 outreach locations across the state, services are available within 30-minutes of most potential clients in the state.

#### **Mass BizWorks**

• *Address*: online

• Website: https://www.mass.gov/mass-bizworks

• *Contact information*: complete online contact form

• Summary: Massachusetts BizWorks is a federal and state collaboration designed to enhance and align the services offered to Massachusetts businesses. It simplifies and coordinates efforts among agencies that work with businesses. You don't have to contact multiple agencies to take advantage of the Commonwealth's resources. Just contact BizWorks, and you'll be connected to a variety of services.

## **MassDevelopment**

• Address: 99 High Street, Boston, MA 02110

• *Website*: https://www.massdevelopment.com/

• Contact information: 617-330-2000, 800-445-8030, or through the online form

• Summary: MassDevelopment, the state's economic development and finance agency, works with businesses, nonprofits, financial institutions, and communities to stimulate economic growth across the Commonwealth. Through these collaborations we help create jobs, increase the number of housing units, revitalize urban environments, and address factors limiting economic growth including transportation, energy, and infrastructure deficiencies.

# **Massachusetts Growth Capital Corporation**

• Address: 529 Main Street, Schrafft Center, Suite 201, Charlestown, MA 02129

- Website: <a href="http://www.massgcc.com/">http://www.massgcc.com/</a> or <a href="http://www.
- *Contact information*: 617-523-6262 (tel), 617-523-7676 (fax), or through the online form
- Summary: The Mission of the Massachusetts Growth Capital Corporation (MGCC) is to create and preserve jobs at small businesses, women and minority owned businesses, and to promote economic development in underserved, gateway municipalities and low and moderate income communities. MGCC provides a centralized resource at the state level that offers working capital, loan guarantees, and targeted technical assistance to solve specific financial and operational problems. MGCC will provide 50 % of the cost of such assistance while the company being assisted will invest the other 50%.

#### **MassVentures**

- *Address*: 308 Congress Street, 5<sup>th</sup> Floor, Boston, MA 02210
- *Website*: https://www.mass-ventures.com/
- Contact information: 617-723-4920 (tel), 617-723-5983 (fax), or through the online form
- Summary: MassVentures was formed in 1978 as a quasi-public corporation by the Commonwealth of Massachusetts to address the capital gap for start-up companies and to encourage the growth of early-stage technology firms. MassVentures' enabling and governing legislation is Chapter 40G of Massachusetts General Laws as amended in 1993 and 2002. MassVentures is a venture capital firm focused on fueling the Massachusetts innovation economy by funding early-stage, high-growth Massachusetts startups as they move from concept to commercialization.

## **Massachusetts Alliance for Economic Development (MassEcon)**

- Address: 101 Walnut Street, Watertown, MA 02472
- Website: <a href="https://massecon.com/">https://massecon.com/</a>
- *Contact information*: 617-924-4600, or through the online form
- Summary: Bringing the public and private sectors together, MassEcon works to create a supportive culture for business, enhance job growth, promote investment in communities, and spread prosperity throughout the state. Working with its public sector partners, MassEcon brings a private sector voice to marketing Massachusetts as a place to do business. MassEcon provides assistance with business development with things such as site finding, research, and programming and education.

## Small Business Administration (SBA) Boston & Springfield District Offices

 Address: 10 Causeway Street, Room 265A, Boston, MA 02222 & One Federal Street Building 101-R, Springfield, MA

- *Website*: https://www.sba.gov/offices/district/ma/boston
- *Contact information*: 617-565-5590 (Boston) & 413-785-0484 (Springfield)
- *Summary:* The SBA is a US government agency that provides support to small businesses through various programs.

#### **SCORE Boston**

- Address: 10 Causeway Street, Room 265A, Boston, MA 02222
- *Website*: https://boston.score.org/
- *Contact information*: 617-565-5591
- Summary: SCORE is a program partnered with the SBA that provides free counseling and mentoring to those who desire to start or build a business in the greater Boston area.

# New England Business Association (aka. Smaller Business Association of New England)

- Address: 1601 Trapelo Road, Suite 172, Waltham, MA 02451
- *Website*: https://newenglandbusiness.org/
- Contact information: 781-890-9070, or through info@newenglandbusiness.org
- *Summary:* New England Business Association provides businesses with more access to capital, exclusive rates on services and products via a preferred vendor program, and innovative business-to-business networking platforms.

#### **Center for Women & Enterprise**

- *Address*: Central MA Office: 69 Milk St., Suite 217, Westborough, MA Eastern MA Office: 24 School St., 7<sup>th</sup> Floor, Boston, MA
- *Website*: https://www.cweonline.org/
- *Contact information*: 508-363-2300 (Central MA), 617-536-0700 (Eastern MA), or through <a href="mailto:info.CentralMA@cweonline.org">info.CentralMA@cweonline.org</a> or <a href="mailto:info.CentralMA@cweonline.org">info.CentralMA@cweonline.org</a> or <a href="mailto:info.CentralMA@cweonline.org">info.CentralMA@cweonline.org</a>
- *Summary:* The Center for Women & Enterprise is a nationally known nonprofit organization dedicated to helping people start and grow their businesses. CWE has worked with more than 37,300 Massachusetts, Rhode Island, New Hampshire and Vermont entrepreneurs since 1995.

#### **Massachusetts Association of Community Development Corporations**

• Address: 15 Court Square, Suite 600, Boston, MA 02108

• *Website*: https://macdc.org/small-business-development

• *Contact information*: 617-426-0303

• *Summary:* MACDC provides training, technical assistance and access to capital to small businesses and micro enterprises, including those located in inner-city and rural communities, those from immigrant communities and communities of color and other traditional disadvantaged communities.

#### Massachusetts Immigrant and Refugee Advocacy Coalition

• Address: 105 Chauncy Street, Suite 901, Boston, MA 02111

• Website: https://www.miracoalition.org/entrepreneurship-64430/business-resource-center

• *Contact information*: 617-350-5480

• *Summary:* The MIRA Coalitions has created a guide aiding immigrants in opening a business in Massachusetts and offers information regarding state, local, and national resources for both immigrant entrepreneurs and financial partners and lenders.

## **Commonwealth Corporation**

- Address: 2 Oliver Street, 5th Floor, Boston, MA 02109
  4 Bay Road, Building A, Suite 100, Hadley, MA 01035
- *Website*: http://commcorp.org/
- *Contact information*: 617-727-8158 (Boston), 413-584-3627 (Western MA), or through email <a href="mailto:info@commcorp.org">info@commcorp.org</a>.
- *Summary:* Commonwealth Corporation is a quasi-public workforce development agency that design and execute programs in partnership with businesses, educators, and providers. They support the development of education and skills training that connect to real job opportunities, with sensitivity to regional economic differences.

## **Entrepreneurship For All (EforAll)**

- *Address*: Wannalancit Mills, 1st Floor, 175 Cabot Street, Suite #100 Lowell, MA 01854 \*Also has office in Southeast area.
- *Website*: https://eforall.org/

- *Contact information*: 833-336-7255 or through email <u>info@eforall.org</u>.
- Summary: EforAll is an innovative small business/nonprofit accelerator to foster entrepreneurial growth in the mid-sized cities. The organization was primarily focusing on Lowell and Lawrence communities but has since expanded in New Bedford and Fall River in 2015 and Lynn in 2016. EforAll's purposes are to introduce and celebrate entrepreneurship into the local culture using pitch contests and other public events, and to support entrepreneurs by providing a mentor team, advice and guidance and a built-in professional network.

#### Resources to Look Into:

- https://www.mass.gov/service-details/starting-a-new-business
- US Small Business Administration
- Capital Access Program